



JONES LANG
LASALLE®

Real value in a changing world

Out of Town

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COMMISSIONERS • ODEON
COSTA • MARSTON'S • WHITBREAD



We are delighted to be able to introduce our combined Out of Town Retail and Leisure team, following the merger with King Sturge.

The new team has been created during a time of economic uncertainty, with retail property facing the combined threats of reduced consumer spending and increasing online retailing. Our focus will be to provide our clients with an unrivalled depth of experience, service and advice to enable them to make the right decisions during this challenging period.

We are one of the leading advisors in the out of town retail market, covering retail parks, solus superstores, leisure, roadside and supermarkets. Our team provides intelligent and informed advice, offering a complete service for the sector: tenant representation, landlord asset management, corporate advice and investment consultancy.

We welcome the opportunity to work with our existing and new clients and we look forward to speaking to you.



TIM VALLANCE



WILL ANDREWS

Retail **2020**

Findings from our Retail 2020 research indicate that out of town retail will increasingly become the shoppers' choice as they search for convenience and leisure will make a resurgence as consumers look for an affordable experience rather than pure consumption. We are therefore excited about the continued potential for the out of town retail and leisure markets to modernise and grow. Our newly combined team has strength in capability, expertise, experience and national coverage, to help our clients achieve their goals, whatever the challenge. We can prepare you now, for the changes and challenges ahead.

The Jones Lang LaSalle Out of Town team has letting mandates on over 10 million sq ft of retail warehouse and leisure floor space, we are retained to acquire space for operators seeking over 800,000 sq ft, we manage 19 million sq ft of floor space and our investment team has acted on over £1 billion of transactions in the retail warehouse, food and leisure sectors in the last 12 months.

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The capability and national reach of Jones Lang LaSalle's Out of Town team has strengthened, following the merger with King Sturge.

Now more than ever, we understand the importance of acquiring the right space, in the right place, whether you are a landlord, developer or occupier. With over 30 sector specialists across 17 regional offices in the UK, we can offer our retail and leisure clients in-depth market knowledge and intelligence on both a local and regional scale. Our specialists deliver strategic advice for the Leisure, Foodstore and Retail Warehousing sectors. We think the breadth of our market knowledge, insight and network of key contacts across the UK is pure Retail **Intelligence**

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Jones Lang LaSalle is a financial and professional services firm specialising in real estate services and investment management. We offer comprehensive integrated real estate and investment management expertise on a local, regional and global level to owner, occupier and investor clients.

In June 2011, Jones Lang LaSalle merged with King Sturge LLP, an international property consultancy with offices throughout the UK and Europe. Following this merger, all King Sturge offices and businesses across Europe become part of the Jones Lang LaSalle group, and this move has strengthened Jones Lang LaSalle's presence in the UK and throughout Europe, benefiting our clients by enhancing our scale and breadth of service offering and expertise.

Jones Lang LaSalle offers our clients integrated real estate services through owned corporate offices distributed through over 185 major cities worldwide. Through this core global platform we provide access to a range of corporate client outsourcing and related services. In addition, we maintain operations in more than 1,000 global cities with many of our 40,000 employees based at local project offices and client sites.

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For more Retail Intelligence:
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